



FP6 IST STREP PROJECT N° FP6-027 083

FLUID-WIN

Finance, Logistic and Production Integration Domain
by Web-based Interaction Network

Deliverable D30

Dissemination Summary

Release 1



Dissemination Level: Public



Title	: Deliverable D30 Dissemination Summary
Document type	: Deliverable
WP/Task	: 6.1 - Dissemination
Version	: 6
Date	: 08.01.2009
Status	: Final version
Organisation	: IPK, TUK
Authors	: Peter Mihók, Jozef Bucko, Markus Rabe
Distribution	: Partners, CEC
Purpose of Document	: Formal project deliverable
Document history	: Revision of submitted version by PM

1 Management Summary

The goal of the dissemination was to give to the project adequate visibility within the partners' countries, all Europe and beyond, and to prepare the potential market for the project's outcome with a focus on the strengthening of the new member states. Furthermore, through the dissemination the relevant results of the project have been published.

The Dissemination Summary follows the Dissemination Plan, prepared as deliverable D5. The goal of the project's dissemination was to give to the project a wide spectrum of visibility and to prepare the potential market for its exploitation.

There were six major classes of activities planned for the project's dissemination:

1. *Presentation of the goals of the FLUID-WIN project* to organizations of manufacturing companies, logistic and financial service providers in Malta, Slovakia and Hungary, using the feedback as additional input; presenting the preliminary results to one organization in each of the named countries. At the first year of the project, AL, TUK and Régens organized these presentations. Descriptions of these events are given in section 5.1.
2. *Organization of seven presentations for SMEs and prime contractors* in different states. Four presentations out of planned seven had to be dedicated to the New Member States (NMS), in cooperation with public organizations. Countries foreseen were Hungary, Slovakia, Poland and Czech Republic. The detailed descriptions of these presentations can be found in section 4.1.
3. *Development of a brochure* in English and regionally adapted variants in other languages (Italian, Spanish, German, Greek, Hungarian, Slovak) was planned. The brochure is described and presented in deliverable D23 and was prepared by Régens in cooperation with all partners in March 2008.
4. *A Web site* where information about the project results has been published as well as public events and additional news about the project was maintained by IPK.
5. *University lectures* were planned and realized in 2006 - 2008. One was integrated in the Global Production Management course at the Technical University Berlin (Germany), other in the e-business course at the Technical University of Košice (Slovakia). Publications for various conferences, workshops and research journals have been prepared, submitted and presented. List of all scientific publications, conferences and workshops organized in cooperation with FLUID-WIN is given in Section 4.2
6. The FLUID-WIN dissemination was discussed with the *subcontractors* in common meetings with the responsible partner and potentially other partners of the FLUID-WIN project. Furthermore, the subcontractors were asked to distribute the brochure to customers that might be interested in the application of the FLUID-WIN results.

2 Contents

1	Management Summary	2
2	Contents	3
3	Main Dissemination Activities	6
3.1	Presentations and Workshops for Prime Contractors and SMEs	6
3.1.1	FLUID-WIN presentation at LABEIN, 23 October 2008, Bilbao (Spain)	7
3.1.2	BPM Workshop, 17-18 March 2008, Košice (Slovakia)	8
3.1.3	Global Logistic Forum, 13-15 May 2008, Bologna (Italy)	9
3.1.4	Presentation at INDUSTRIA, 27-30 May 2008, Budapest (Hungary)	9
3.2	Other Presentations for Specific Target Groups and in Media	10
3.3	Research Publications	11
3.3.1	Business Networks and Services	11
3.3.2	Interoperability in business networks and services	12
3.3.3	Trust and security management	13
3.4	Scientific Conferences and Workshops	13
4	Dissemination Summary Tables	15
4.1	Year 2006	15
4.1.1	Web Site 2006	16
4.1.2	Paper at SimVis 2006, Magdeburg, GER	16
4.1.3	Public Deliverable D03 - "Project Presentation"	16
4.1.4	University Lecture at TU, Košice, Berlin, SVK, GER	16
4.1.5	Paper at MIPRO 2006, Opatija, CRO	16
4.1.6	Presentation at Victoria, MLT	16
4.1.7	Public Deliverable D04 - "Field Study Definition"	16
4.1.8	Paper at 14th MLBKT, Balatonalmádi, HUN	16
4.1.9	Article in Sunday Times, MLT	17
4.1.10	Presentation at ICE'06, Milan, ITA	17
4.1.11	Invited Lecture, Banská Bystrica, SVK	17
4.1.12	Public Deliverable D04 - "Dissemination Plan"	17
4.1.13	Paper at APMS 2006, Wroclaw, POL	17
4.1.14	Paper at the conference of HLA, HUN	17
4.1.15	On-line publication of MLBKT presentation summary, HUN	17
4.1.16	Article in Navigator, HUN	18
4.1.17	Presentation at PRO_NMS BROKERAGE EVENT 2006, SVK	18
4.1.18	Paper at WSC'06, Monterey, USA	18
4.2	Year 2007	18
4.2.1	Web Site 2007	19
4.2.2	Article in FUTUR Magazine, GER	19
4.2.3	Presentation at Central Loco workshop, Budapest, HUN	20
4.2.4	Article published in LogInfo Magazine, HUN	20
4.2.5	Paper at ETAP II, Banská Bystrica, SVK	20
4.2.6	Article in IT Business Magazine, HUN	20



4.2.7	Paper at 5th CCE Workshop, Krakow, POL	20
4.2.8	Presentation to Pannon Automotive Cluster (PANAC), HUN	20
4.2.9	Paper at FSEP 07, Zlín, CZE	20
4.2.10	Paper at IRMA on FS, Vancouver, CAN	20
4.2.11	Paper at IRMA on Trust, Vancouver, CAN	20
4.2.12	Presentation at CONNECT ONCE, Frankfurt, GER	21
4.2.13	Paper at ICE'07 on MSC, Sophia Antipolis, FRA	21
4.2.14	Paper at ICE'07 on Trust, Sophia Antipolis, FRA	21
4.2.15	Presentation of FLUID-WIN, GBR	21
4.2.16	Public Deliverable D13 – “New Business Processes”	21
4.2.17	Presentation at ICTID, Kalkara, MLT	21
4.2.18	Paper at INFOTECH 07, Olomouc, CZE	21
4.2.19	Paper at CERS'07, Stará Lesná, SVK	21
4.2.20	Presentation at IPK, Berlin, Germany	21
4.2.21	AITPL Cluster Book	22
4.2.22	Book contribution on FS	22
4.2.23	Book contribution on ISMN	22
4.2.24	Book contribution on IUE	22
4.2.25	Book contribution on Challenges	22
4.3	Year 2008	22
4.3.1	Web Site 2008	25
4.3.2	Presentation at Data Centre World, London, GBR	25
4.3.3	Paper at HED'08 Training, Hradec Králové, CZE	25
4.3.4	Paper at HED'08 on FLW, Hradec Králové, CZE	25
4.3.5	Paper at HED'08 on Trust, Hradec Králové, CZE	25
4.3.6	Paper at HED'08 on Factoring, Hradec Králové, CZE	25
4.3.7	Public Deliverable D34 - “Cluster Activity Report”	25
4.3.8	Public Deliverable D17 - “FLUID-WIN Readiness Handbook”	25
4.3.9	Public Deliverable D23 - “Project Brochure”	25
4.3.10	Track with four presentations at I-ESA Conference, Berlin, GER	26
4.3.11	Paper in the I-ESA Book on Models	26
4.3.12	Paper in the I-ESA Book on Platform	26
4.3.13	Paper in the i-ESA Book on Trust	26
4.3.14	Paper in Journal IBIS	26
4.3.15	Articles in Italian Journals, ITA	26
4.3.16	Presentation at Women and ICT, Brussels, BEL	26
4.3.17	Presentation at Cisco Expo, Athens, GRE	26
4.3.18	Presentation at BPM'08, Košice, SVK	26
4.3.19	Presentation in Radio Malta, April, MLT	26
4.3.20	Article in Journal, Régens, HUN	27
4.3.21	Presentation UN World Summit on IS, Geneva, CHE	27
4.3.22	Workshop at Global Logistic Forum, Bologna, ITA	27
4.3.23	Presentation at “Industria 2008”, Budapest, HUN	27
4.3.24	Presentation at “ICELM'08”, 4.-7.6.2008, Tirgu Mures, ROM	27
4.3.25	Workshop, MBAS presentation for SME's, Wishaw, GBR	27
4.3.26	Presentation by Régens in Samsung and HDI, Budapest, HUN	27
4.3.27	Presentation at Zaragoza World Expo – Zaragoza, ESP	27



4.3.28 Paper submitted to the E+M Journal	27
4.3.29 Business meeting at the Institute of Directors, London, GBR	27
4.3.30 Presentation Thyssenkrup Ferrostav, Nové Zámky, SVK	27
4.3.31 Presentation to logistic providers, Gyor, HUN	28
4.3.32 Workshop, Herľany, SVK.....	28
4.3.33 Paper at NRE VII, Herľany, SVK	28
4.3.34 Paper in Journal Annals of TPS.....	28
4.3.35 Presentation on Workshop, Cluj-Napoca, ROM	28
4.3.36 Conference AMIF 2008, Hradec Králové, CZE	28
4.3.37 Paper at AMIF 2008 on Evaluation.....	28
4.3.38 Paper at AMIF 2008 on Future Enterprise.....	28
4.3.39 Paper at AMIF 2008 on Credit Risk	28
4.3.40 Paper at AMIF 2008 on Modelling	28
4.3.41 Workshop in Metalflex, Tolmin, SLO	29
4.3.42 Presentation in SISTEPLANT, Bilbao, October 16 th , ESP.....	29
4.3.43 Workshop of AL in Attard, MLT.....	29
4.3.44 AL promo video, MLT.....	29
4.3.45 Fluid-Win Online News coverage	29
4.3.46 Workshop in Labein, , Bilbao, October 23 rd , ESP.....	29
4.3.47 Workshop on e-Finance, Košice, November 20 th , 2008, SVK.....	29

3 Main Dissemination Activities

The main dissemination activities are described in the following four areas:

1. Presentations and workshops for industrial “prime contractor” representatives and for FEE SME suppliers (with local cooperation)
2. Articles in public journals, press, presentation of the project in TV and Internet, posters and other presentations at fairs, business meetings and conferences
3. Publications of research outcomes (papers in journals and books, university lectures, invited talks)
4. Organization of forums and workshops as parts of scientific conferences to present the project outcomes

3.1 Presentations and Workshops for Prime Contractors and SMEs

Prime contractors were addressed making them aware that with FLUID-WIN they have advantages sourcing from FEE countries, instead of Far East. Three workshops were organized at national level in the old member states. These activities were conducted in cooperation with national associations and local partners. Manufacturers (especially, SMEs) in the NMS were addressed, giving them the power to offer close integration with potential old-European member state OEMs (or system suppliers) by FLUID-WIN. The project developed a guideline for “FLUID-WIN Readiness” in workpackage WP4 and a Readiness Handbook was published as public deliverable in March 2008. Presentations to other target groups, mainly financial and logistic service providers have been performed.

In tables 1 to 3 an overview on the workshops and presentations prepared and performed in 2008 is given.

State	Date / Place	Responsible	Cooperation
England	June 12, Wishaw	MBAS, Labein	LC
Italy	October 2-3, Gubbio	Joinet	Logistic Forum
Spain	Oct 23, Bilbao	Labein	AFM, INVEMA, IVL

Table 1: Workshops for Prime Contractors

State	Date / Place	Responsible	Cooperation
Hungary	May 27-30 / Budapest	Régens	Industria
Slovakia	March 17-18 / Košice	TUK	RCC, SAPRIA
Slovenia	October 17 / Tolmin	Metalflex, Joinet, Labein	LC
Romania	June 4-7 / Tirgu Mures	TUK	LC

Table 2: Workshops for SMEs

State	Date / Place	Responsible	Cooperation
Hungary	September 18 / Gyor	Regens	HDI, Hodlmeyer
Spain	May 5-7 / Bilbao	Labein	LC
Italy	May 13-15 / Bologna	Joinet	LF
Slovakia	October 3 / Herľany	TUK	BIC, RCC
Malta	October 17 / Attard	AL	LC

Table 3: Other workshops and presentations

As examples we present a short description and photos of selected events:

3.1.1 FLUID-WIN presentation at LABEIN, 23 October 2008, Bilbao (Spain)

The FLUID-WIN project results were presented at a workshop held at the LABEIN premises in Bilbao on 23rd October 2008 with participation of several local companies and representatives from some industrial associations (fig. 1, table 4).



Fig. 1: Impressions from the presentation at Labein

During late September and early October this workshop was announced to several local companies and also via industrial associations like AFM-INVEMA, IVL (Instituto Vasco de Logística), the Spanish “Cluster of Logistics” and ACICAE, some of them having included a reference to the project and workshop in their websites. Finally, representatives from 6 different companies/associations attended the meeting, in addition to the project partners TECASA and LABEIN. Before the FLUID-WIN presentation, the B2B software MaNeM was presented by Gaizka Elosegi from SISTEPLANT (a local engineering company involved in MaNeM distribution) including a live demo, and serving as a suitable introduction for the B2(B2B) approach represented by FLUID-WIN. Iñigo Mendikoa from LABEIN presented FLUID-WIN project results also including a demo of the platform performance in both logistics and financial services (fig. 2).

Finally, Gaizka Kastañiza from TECASA, as FLUID-WIN partner involved in the platform testing process, presented some conclusions about the platform benefits assessed during the testing process from the point of view of the Thermostat network. Both MaNeM and FLUID-WIN brochures were distributed among the participants.



Fig. 2: Presentation of the FLUID-WIN prototype

Some of the comments and discussions held among the participants were related to these topics:

- It was appreciated that the FLUID-WIN platform is flexible allowing the configuration and execution of different workflows adapted to the specific needs of the each network, something considered specially relevant in ASP environments.
- There were some comments and questions about the integration of the FLUID-WIN Platform with the existing legacy systems at the different actors of the supply chain and external partners, considering the lack of standardization in data management and data exchange protocols.
- It was also asked whether the platform can dynamically adapt itself to existing systems or additional development is required to implement the platform in a new network. Some comments were done about the possible applicability of Semantics in order to make the platform able to automatically adapt itself to the existing systems and, in this sense, the suitability of “Semantic Web Services” were discussed.

Company Name	Sector	Type
SISTEPLANT	Engineering	SME
Instituto Vasco de Logística	Logistics	Association
Transportes Fdez. Aedo	Logistics	SME
AFM-INVEMA	Manufacturing	Association
ONAPRES	Manufacturing	SME
TECASA	Manufacturing	SME
ROBOTIKER, Cluster de Logística	R&D	
LABEIN	R&D	

Table 4: Companies present at the workshop in Bilbao

3.1.2 BPM Workshop, 17-18 March 2008, Košice (Slovakia)

BPM'08 is a Business Process Management Workshop organized by NOVITECH Košice in cooperation with SAPRIA (Slovak Association of Business Process Management) and SPPR (Project Management Association of Slovakia). In this year, the Technical University of Košice was invited to present some recent results on European Projects in the Networked Enterprise area.

The workshop was aimed to effective processes and methods in development of knowledge society. The FLUID-WIN Project has been presented in a 45-minute presentation with a quite interesting discussion after the lecture. About 30 companies from East Slovakia, mainly SMEs, were present (fig. 3). During the conference, a poster of the FLUID-WIN project and the project brochures were available for the participants. A CD-Rom on the workshop is available.

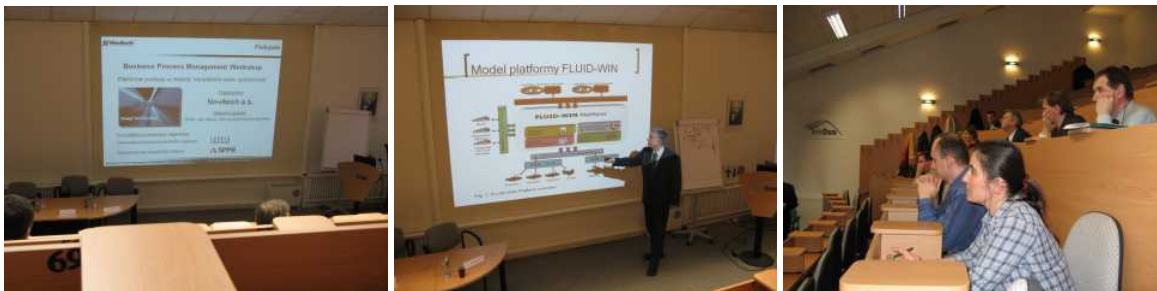


Fig. 3: Impressions from the workshop in Košice

3.1.3 Global Logistic Forum, 13-15 May 2008, Bologna (Italy)

This event was organised in two areas: A presentation area, where speakers present their company experiences in logistics, and an exhibition area, where companies have small stands where they can meet potential customers.

Joinet got a stand (fig. 4) and Michele Zanet from Joinet held a speech of about 20 minutes in a session focused on IT tools for logistics, where FLUID-WIN has been presented as the most innovative approach of Joinet to the topic. More than 30 companies visited the stand and speech.

The interest of stand visitors and speech attendees has been good, and these contacts are now in the Joinet prospects list, to be contacted in the next months for further contacts. Attendees were companies from both manufacturing and logistic sector.



Fig. 4: Joinet stand at the Global Logistic Forum

3.1.4 Presentation at INDUSTRIA, 27-30 May 2008, Budapest (Hungary)

INDUSTRIA is the leading international industry trade fair organised every second year in the capital city of Hungary. This conference and exhibition is an effective opportunity for introducing new products, establishing business relations, demonstrating the presence on the market, and raising the image of companies. In this year more than 10,000 visitors participated in this large event, including international companies interested in manufacturing, chemical, and electrotechnic industry.

In cooperation with the BVK (Budapesti Vállalkozásfejlesztési Közalapítvány), a "Supplier Forum" was organised on 30.05.2008, where Régens presented the FLUID-WIN project results (fig. 5). The audience was represented by manufacturers, suppliers, consultancy and IT companies, and governmental players. The total number participating was 60. The title of Réka Moksony's presentation was „Innovative information and communication technologies in the supply chain”.



Fig. 5: Presentation of FLUID-WIN by Réka Moksony from Régens

Further information is available at <http://www.bvk.hu/index.php?m=644&id=985>.

3.2 Other Presentations for Specific Target Groups and in Media

Various presentations of the FLUID-WIN project were performed (cp. chapter 5). Here, some highlights are listed.

- Across Limits presented FLUID-WIN at the Gozo Business Chamber, May 10, 2006, in Radio Malta, April 18, 2007, in 2008 at the conferences UN World Summit in Geneva, the Women and ICT and Cisco Expo conference, World Expo Zaragoza, published an article on FLUID-WIN in Sunday Times of Malta, June 18th 2007 and included the FLUID-WIN project as a Maltese success story at the ICT Info Day at MCST in Villa Bighi, Kalkara (Malta) on 4th September, 2007. AL also presented the project www.maltarightnow.com and www.di-ve.com.
- IPK published an article „Einbindung von Finanz- und Logistikdienstleistungen in Netzwerke produzierender Unternehmen“ in: Futur 01/2007, pp. 10.-11.
- Joinet presented FLUID-WIN at the CONNECT ONCE conference in Frankfurt/ Main (Germany) on June 2007 and published 3 articles in Italian journals „Tribuna Economica Online Publication“, „Il Giornale della Subfornitura“ and „LOGISTICA MANAGEMENT“.
- Labein presented the project in the Sisteplant company, MBAS conducted a presentation of the FLUID-WIN Project to local industrial representatives in June 2007.
- A short summary of the FLUID-WIN presentation has been published by Régens on the following on-line media sites in November 2006:
 - Logistic-portal: the largest professional website for logistics in Hungary. (<http://logisztika-portal.hu>)
 - Tranzit-portal: one of the most important site for transportation, logistics, and manufacturing industry in Hungary. (www.tranzit.hu)
 - Prim-online: a large newsportal for general business users. (<http://hirek.prim.hu>)
 - Integrátor-fórum: this is official site for publishing news of the Hungarian Ministry of Transportation and Economics. (www.integratorforum.hu)
- Régens made a presentation for the HLA (Hungarian Logistic Association) at the Central Loco workshop in Budapest, April 2007, for the industrial partners as GM, Peugeot, Citroen and BMW and Hungarian Development Institute in July 2008, for Thyssenkrup Ferrostav, Nové Zámky in Slovakia
- Régens also prepared an article in the journal „Supply Chain Monitor“ in May 2008 and the following publications of the FLUID-WIN project:
- Mártonffy, A.: Innovation and European collaboration. In: Fractal Verlag GmbH (ed.): IT Business 20.03.2007, pp. 22-24.

- Moksony, R.: Using intelligent technologies for increasing efficiency of supply and logistic chains. (Navigátor, Dec 2006 pp 40-41)
- Moksony, R.: Integration of Logistic Services in multidisciplinary web-based platform, Loginfo, April 2007 (in Hungarian)
- TUK presented the financial services and security issues at a workshop prepared with Regional Chamber of Commerce in Košice, November 2008.

3.3 Research Publications

There was a significant set of research-related publications and activities, supporting the dissemination of the knowledge gained by FLUID-WIN:

- Book on *Results and Perspectives from the European AITPL Project Cluster*
- 2 papers published (additional 3 submitted or under preparation) in scientific journals
- 6 papers published in books
- 21 papers presented and published in proceedings of scientific conferences
- 9 lectures at Universities in Berlin, Krakow, Cluj-Napoca, Banská Bystrica and Košice
- 4 PhD thesis (1 already concluded) related to the FLW topic
- Monograph on the trust and security related issues of electronic financial services in information sharing systems (in Slovak language)

The research topics considered and investigated belong to 3 of 6 prominent research areas and selected topics of the ERA Study Comparative Analysis key findings:

- Business Networks and Services
- Interoperability in business networks and services
- Trust and security management in ICT systems and business networks

3.3.1 Business Networks and Services

- Moksony, R.: Best practice of exploitation research results in manufacturing networks. Proceedings of 14th MLBKT congress, Balatonalmádi 15-16.11.2006 pp 100-101)
- Rabe, M.; Jäkel, F.-W.; Weinaug, H.: Reference Models for Supply Chain Design and Configuration. 2006 Winter Simulation Conference (WSC), Monterey (USA), 04.-06. December 2006, S. 1143-1150.
- Rabe, M.; Mussini, B.: ASP-based integration of manufacturing, logistic and financial processes. In: XII. Internationales Produktionstechnisches Kolloquium, Berlin, 11.-12. Oktober 2007, pp. 473-487.
- Rabe, M.; Weinaug, H.: Distributed Analysis of Financial and Logistic Services for Manufacturing Supply Chains. In: Pawar, K.S.; Thoben, K.-D.; Pallot, M. (eds.): Proc. of the 13th International Conference on Concurrent Enterprising (ICE), 4.-6. June 2007, Sophia Antipolis (France), pp 245 - 252.
- Rabe, M.; Jäkel, F.-W.; Weinaug, H.: Supply Chain Demonstrator Based on Federated Models and HLA Application. In: Schulze, Th. et al. (Hrsg.): Simulation und Visualisierung 2006, Magdeburg 02.-03. März, Erlangen: SCS 2006, pp. 329-338.
- Révészová, L. - Šiškovičová, D.: Creating and using information systems in education of "non-professionals" in informatics. In: MIPRO 2006 : 29. international convention : Computers in education : May 22-26, 2006, Opatija, Croatia. Rieka : Croatian Society for Information and Communication Technology, Electronics and Microelectronics-MIPRO, 2006. p. 83-85. ISBN 953-233-021-6.

- Delina, R.; Azzopardi, J.; Bucko, J.; Frank, T.; Mihók, P.: Financial Services in Web-based Platforms, In: Koshrow, M. (ed.): Managing Worldwide Operations and Communications with Information Technology, Proc. of IRMA Conference 2007, 19.-23. May, Vancouver (Canada), pp. 1273 - 1274.
- Šoltés, M.: Integrácia logistických a finančných služieb do modelu B2B. Finance ve vede, výuce a praxi. UTB Zlín, April 2007, pp. 75-77.
- Révészová, Libuša: Project Education in Informatics. In: INFOTECH 2007 : Moderní informační a komunikační technologie ve vzdělávání : Sborník příspěvků, Olomouc 2007. Olomouc : Votobia, 2007. p. 498-501. ISBN 978-80-7220-301-7.
- Vincová, K.: FLUID-WIN Platform and Collaboration of SME's. Proc. of CERS 07, eds. Hudec O. pp. 17-20.
- M. Vejačka, K. Vincová: Economic gains of factoring for small and middle-sized enterprises, Proceedings of the conference „Hradec Economic Days 2008“ - The Strategy of the Development of Regions and States held February 5. – 6. 2008, Hradec Králové, Gaudeamus, 2008, 6 pp (ISBN 978-80-7041-202-2)
- L. Révészová, D. Pařová: Managers training for effective management SMEs, Proceedings of the conference „Hradec Economic Days 2008“ - The Strategy of the Development of Regions and States held February 5. – 6. 2008, Hradec Králové, Gaudeamus, 2008, 6 pp (ISBN 978-80-7041-202-2)
- Vejačka M., Vincová K., Credit Risk Decreasing Through Using Electronic Platforms, , AMIF – “Ambient Intelligence Forum”, 2008 October 15th-16th, Hradec Králové, Czech Republic, pp. 232-238, to appear in IOS Press Book Series.
- Giuliano A., Mihók P., Moksony R., Vejačka M., Vincová K., Financial Services Offered by a Multidisciplinary B2(B2B) Network, to appear in E+M Economics and Management, 1(2009).

3.3.2 Interoperability in business networks and services

- Mertins, K.; Rabe, M.; Gocev, P.: Integration of Factory Planning and ERP/MES Systems: Adaptive Simulation Models. Advanced Production Management Systems Conference (APMS) 2006, Wroclaw (Poland), 18.-20. September 2006, pp. 129-133.
- Weinaug, H.; Rabe, M.: Models and Methods for Web-support of a multi-disciplinary B2(B2B) Network. Enterprise Interoperability III: New Challenges and Industrial Approaches. London: Springer 2008, S. 113-123.
- Zanet, M.; Sinatti, S.: Platform Design for the B2(B2B) Approach. Enterprise Interoperability III: New Challenges and Industrial Approaches. London: Springer 2008, S. 125-133.
- Moksony, R.; Giuliano, A.: Opportunities Provided by the B2(B2B) Approach from the Service Providers' Point of View, IBIS – International Journal of Interoperability in Business IS, Issue 2 (3) 2008, pp 61-70 (ISSN: 1862-6378).
- D. Pařová, L. Révészová: FLUID-WIN platform as European region collaboration tool, Proceedings of the conference „Hradec Economic Days 2008“ - The Strategy of the Development of Regions and States held February 5. – 6. 2008, Hradec Králové, Gaudeamus, 2008, 6 pp (ISBN 978-80-7041-202-2)
- Mihók P., Multi-disciplinary B2(B2B) Networks and the “Future Enterprise”, Annals of the “Tiberiu Popoviciu” Seminar 6 (2008) pp. 341-347
- Pařová D., Weinaug H., Systematic Approach to Evaluate a B2(B2B) platform, AMIF – “Ambient Intelligence Forum”, 2008 October 15th-16th, Hradec Králové, Czech Republic, pp. 197-205, to appear in IOS Press Book Series.

- Mihók P., Rabe M., Weinaug H., The Role of Multi-disciplinary B2(B2B) Networks in the “Future Enterprise” AMIF – “Ambient Intelligence Forum”, 2008 October 15th-16th, Hradec Králové, Czech Republic, pp. 175-184, to appear in IOS Press Book Series.
- Révészová L., Bucko J., Mihók P., Modelling of e-Services, , AMIF – “Ambient Intelligence Forum”, 2008 October 15th-16th, Hradec Králové, Czech Republic, pp. 206-213, to appear in IOS Press Book Series.

3.3.3 Trust and security management

- Mihók, P.; Bucko, J.; Delina, R.; Palová, D.: Trust and Security in Collaborative Environments. Enterprise Interoperability III: New Challenges and Industrial Approaches. London: Springer 2008, S. 135-143.
- Delina, R.; Mihók, P.: Trust building processes on Web-based information-sharing platforms. In: Pawar, K.S.; Thoben, K.-D.; Pallot, M. (eds.): Proc. of the 13th International Conference on Concurrent Enterprising (ICE), 4.–6. June 2007, Sophia Antipolis (France), pp. 179 - 186.
- Mihók, P.; Frank, T.G.: Trust within the established inter-organizational information sharing system. In: Koshrow, M. (ed.): Managing Worldwide Operations and Communications with Information Technology, Proc. IRMA Conference 2007, 19.-23. May, Vancouver (Canada), pp. 132 – 135.
- Mihók, P., Bucko, J., Ramke, Ch.: FLUID-WIN: Integration of Financial Services into Web-based Platforms, ETAP II. Acta Oeconomica No. 21. (2007) pp. 1-7, ISBN 978-80-8883-407-4 (in Slovak).
- P. Mihók, J. Bucko: Trust and security of financial services in FLUID-WIN platform, Proceedings of the conference „Hradec Economic Days 2008“ - The Strategy of the Development of Regions and States held February 5. – 6. 2008, Hradec Králové, Gaudeamus, 2008, 6 pp (ISBN 978-80-7041-202-2)

3.4 Scientific Conferences and Workshops

As a part of traditional conferences FLUID-WIN participated in the co-organization of forums, sections and workshops, which were aimed to share the research results, consult the research needs and coordinate the research challenges:

- 12th International Conference on Concurrent Enterprising (ICE), 25.-26. June 2006, Milan (Italy)
- 13th International Conference on Concurrent Enterprising (ICE), 4.–6. June 2007, Sophia Antipolis (France)
- 4th international Conference on Interoperability for Enterprise Software and Applications (I-ESA) 26.-28. March 2008, Berlin (Germany)
- National and Regional Economics (NRA) VII. October 1.-3. 2008 Herľany, (Slovak Republic)
- AMIF 2008 – Ambient Intelligence Forum October 15-16. 2008, Hradec Králové (Czech Republic)

The members of the FLUID-WIN Consortium presented the project results also in the following scientific conferences:

- Simulation und Visualisierung 2006, Magdeburg 02.-03. März, (Germany)
- MIPRO 2006 : 29. international convention : Computers in Education : May 22.-26., 2006, Opatija, (Croatia)
- Advanced Production Management Systems Conference (APMS) September 18.-20., 2006, Wroclaw (Poland)
- MLBKT congress, Balatonalmádi 15-16.11.2006 (Hungary)
- 2006 Winter Simulation Conference (WSC), Monterey 04.-06. December 2006, (USA)
- ETAP II. 14. February 2007, Banská Bystrica (Slovak Republic)



- IRMA Conference 2007, 19.-23. May 2007, Vancouver (Canada)
- 5th Workshop CCE, Krakow, April 11.-13. 2007 (Poland)
- XII. Internationales Produktionstechnisches Kolloquium, Berlin, 11.-12. Oktober 2007 (Germany)
- „Hradec Economic Days 2008“ - The Strategy of the Development of Regions and States held February 5. – 6. 2008, Hradec Králové (Czech Republic)
- International Workshop in Collaborative Systems and Information Society, Cluj-Napoca, October 10-12. 2008 (Romania)

4 Dissemination Summary Tables

4.1 Year 2006

No. & Planned/ actual Dates	Type	Type of audience	Countries addressed	Size of audience	Partner responsible /involved
1. JAN 2006	Project web-site	General Public	ALL	unknown	IPK
2. MAR 2006	Conference Paper	Industry & Research	Germany	100	IPK
3. MAR 2006	Public deliverable	General Public	ALL	unknown	IPK
4. APR 2006 (2007,2008)	University Lectures	Students of Universities	Slovakia; Germany	120	TUK; IPK
5. MAY 2006	Conference Paper	Information Technology	Croatia	100	TUK
6. MAY 2006	Presentation	Business	Malta	30	AL
7. MAY 2006	Public deliverable	General Public	ALL	unknown	IPK
8. JUNE 2006	Congress	Logistics, manufacturing	Hungary	400	Régens
9. JUNE 2006	Article	General Public	Malta	unknown	AL
10. JUNE 2006	Conference	Industry & Research	ALL	250	IPK
11. JUNE 2006	Lecture	Research & Economy	Slovakia	20	TUK
12. JUNE 2006	Public deliverable	General Public	ALL	unknown	TUK, IPK
13. SEPT 2006	Conference Paper	Industry & Research	Poland	300	IPK
14. OCT 2006	Conference Paper	Logistics	Hungary	100	Régens
15. NOV 2006	On-line media	IT, Logistics	Hungary	unknown	Régens
16. DEC 2006	Journal Article	Industry, Transportation, Logistics	Hungary	1500	Régens
17. DEC 2006	Workshop	Industry & Research	Slovakia	50	TUK

No. & Planned/ actual Dates	Type	Type of audience	Countries addressed	Size of audience	Partner responsible /involved
18. DEC 2006	Conference Paper	Industry & Research	ALL	1000	IPK

Descriptions

4.1.1 Web Site 2006

The web site www.fluid-win.de contains major information about the project, including the announcements of events and publicly available reports.

4.1.2 Paper at SimVis 2006, Magdeburg, GER

IPK presented a paper on supply chain analysis and interoperability at the "Simulation and Visualisation" conference in Magdeburg (Germany):

Rabe, M.; Jäkel, F.-W.; Weinaug, H.: Supply Chain Demonstrator Based on Federated Models and HLA Application. In: Schulze, Th. et al. (Hrsg.): Simulation und Visualisierung 2006, Magdeburg 02.-03. März, Erlangen: SCS 2006, S. 329-338.

4.1.3 Public Deliverable D03 - "Project Presentation"

This public deliverable contains a short presentation of the project, according to the structure proposed by the European Commission.

4.1.4 University Lecture at TU, Košice, Berlin, SVK, GER

TUK and IPK included and integrated some parts of the FLUID-WIN Methodology to the modeling topic of e-Business lectures at Faculty of Economics, Košice and in the Global Production Management course at the Technical University Berlin (Germany), IEM methodology and MO²GO tool were used. The lectures have been repeated in 2007 and 2008.

4.1.5 Paper at MIPRO 2006, Opatija, CRO

TUK presented and published a paper at a Information Technology Conference with reference to the FLUID-WIN Methodology:

RÉVÉSZOVÁ, Libuša - ŠIŠKOVIČOVÁ, Dana: Creating and using information systems in education of "non-professionals" in informatics. In: MIPRO 2006 : 29. international convention : Computers in education : May 22-26, 2006, Opatija, Croatia. Rijeka : Croatian Society for Information and Communication Technology, Electronics and Microelectronics-MIPRO, 2006. p. 83-85. ISBN 953-233-021-6.

4.1.6 Presentation at Victoria, MLT

Across Limits presented FLUID-WIN and other EU projects at Gozo business chamber, May 10, 2006.

4.1.7 Public Deliverable D04 - "Field Study Definition"

This public deliverable contains the description of template documents and template models as preparation for the field study, as well as an annex with the related documents.

4.1.8 Paper at 14th MLBKT, Balatonalmádi, HUN

Régens submitted a paper as a preparation material for presentation of FLUID-WIN project on the MLBKT congress in November. The paper demonstrated FLUID-WIN's conception, as well as the achievements of

the previous project, called SPIDER-WIN, and their exemplary employment. Réka Moksony, Régens Zrt.'s (Hungarian syndicate partner of FLUID-WIN) the head of business development gave a lecture about strategic developments of supply chains.

Moksony, R.: Best practice of exploitation research results in manufacturing networks. 14th MLBKT congress, Balatonalmádi 15-16.11.2006 pp 100-101)

4.1.9 Article in Sunday Times, MLT

Across Limits published an article on FLUID-WIN in Sunday Times of Malta, June 18th

4.1.10 Presentation at ICE'06, Milan, ITA

IPK presented the FLUID-WIN project goals and approach at the ICE'06 conference in Milan (Italy), in the context of a forum, which was organized by the AITPL project cluster.

4.1.11 Invited Lecture, Banská Bystrica, SVK

At the international seminar founded by ESF TUK (P. Mihók) presented a lecture on modelling, including references to Fluid-win project

4.1.12 Public Deliverable D04 - "Dissemination Plan"

This report contains the plan for the project's dissemination activities.

4.1.13 Paper at APMS 2006, Wroclaw, POL

IPK presented interoperability aspects for manufacturing and manufacturing networks, as well as dynamic manufacturing modelling approaches.

Mertins, K.; Rabe, M.; Gocev, P.: Integration of Factory Planning and ERP/MES Systems: Adaptive Simulation Models, Advanced Production Management Systems Conference (APMS) 2006, Wroclaw (Poland), 18.-20. September 2006, pp. 129-133.

4.1.14 Paper at the conference of HLA, HUN

In connection with the Central Loco project (FP6 IST CA project) Régens will present a paper in February 2007 on the conference of HLA(Hungarian Logistic Association) in Budapest. In cooperation with TUK, Régens prepared a paper for disseminating the results of FLUID-WIN WP2 concentrating on the logistic domain. The target audience will be logistic managers and general managers of logistic companies:

Moksony, R.: Integration of Logistic Services in multidisciplinary web-based platform

4.1.15 On-line publication of MLBKT presentation summary, HUN

A short summary of the FLUID-WIN presentation has been published on the following on-line media sites in November 2006:

Logistic-portal: the largest professional website for logistics in Hungary. (<http://logisztika-portal.hu>)

Tranzit-portal: one of the most important site for transportation, logistics, and manufacturing industry in Hungary. (www.tranzit.hu)

Prim-online: a large newsportal for general business users. (<http://hirek.prim.hu>)

Integrátor-fórum: this is official site for publishing news of the Hungarian Ministry of Transportation and Economics. Régens is one of the responsible partners for content management of this portal related to research and IT topics in the logistic domain. (www.integratorforum.hu)

4.1.16 Article in Navigator, HUN

A two page long summary has been published in the most important professional journal of logistics in Hungary. The article presented:

Moksony, R. : Using intelligent technologies for increasing efficiency of supply and logistic chains. (Navigátor, Dec 2006 pp 40-41)

4.1.17 Presentation at PRO_NMS BROKERAGE EVENT 2006, SVK

TUK presented the FLUID-WIN at the European PRO_NMS project workshop, held in Košice, Slovakia, December 1st 2006.

4.1.18 Paper at WSC'06, Monterey, USA

Based on an invitation from the organizers, IPK presented a paper on distributed modelling of supply chains and related services and discussed it with the PDG-CSPI group at the Winter Simulation Conference in Monterey (CA, USA):

Rabe, M.; Jaekel, F.-W.; Weinaug, H.: Reference Models for Supply Chain Design and Configuration. 2006 Winter Simulation Conference (WSC), Monterey (USA), 04.-06. December 2006, S. 1143-1150.

4.2 Year 2007

No. & Planned/ actual Dates	Type	Type of audience	Countries addressed	Size of audience	Partner responsible / involved
1. JAN 2007	Project website	General Public	ALL	unknown	IPK
2. JAN 2007	Article	Industry & Research	Germany	unknown	IPK
3. FEB 2007	Presentation	Logistic	Hungary	100	Régens
4. FEB 2007	Article	Logistic	Hungary	unknown	Régens
5. FEB 2007	Conference Paper	Research & Economy	Slovakia	50	TUK
6. MAR 2007	Article	Industry & Research	Europe	unknown	Régens
7. APR 2007	Workshop	Industry & Research	Poland	25	TUK
8. APR 2007	Presentation	Automotive Industry	Hungary	50	Régens
9. APR 2007	Conference Paper	Finance & Economics	Czech Republic	50	TUK
10. MAY 2007	Conference Paper	Industry & Research	Canada	100	AL, TUK
11. MAY 2007	Conference Paper	Industry & Research	ALL	unknown	TUK

No. & Planned/ actual Dates	Type	Type of audience	Countries addressed	Size of audience	Partner responsible / involved
12. JUN 2007	Conference	Industry & Research	Germany	20	Joinet
13. JUN 2007	Conference Paper	Financial & Logistic Services	France	50	IPK
14. JUN 2007	Conference Paper	Financial & Logistic Services	ALL	unknown	TUK
15. JUN 2007	Presentation	Industry & Research	Great Britain	20	MBAS
16. SEPT 2007	Public Document	General Public	ALL	unknown	IPK
17. SEPT 2007	Presentation	Finance	Malta	20	AL
18. SEPT 2007	Conference Paper	Information Technologies	Czech Republic	20	TUK
19. OCT 2007	Conference Paper	Industry & Research	Slovakia	100	TUK
20. OCT 2007	Colloquium	Industry & Research	Germany	25	IPK, Joinet
21. DEC 2007	Book	ICT Research	Europe	1200	IPK, TUK
22. DEC 2007	Book Contribution	ICT Research	Europe	1200	TUK, AL
23. DEC 2007	Book Contribution	ICT Research	Europe	1200	IPK, Joinet
24. DEC 2007	Book Contribution	ICT Research	Europe	1200	IPK, Joinet
25. DEC 2007	Book Contribution	ICT Research	Europe	1200	IPK, TUK

Descriptions

4.2.1 Web Site 2007

The web site www.fluid-win.de contains major information about the project, including the announcements of events and publicly available reports. The web site was updated with recent news, all public documents, and press releases by IPK.

4.2.2 Article in FUTUR Magazine, GER

IPK published an article on FLW:

Rabe, M.: Einbindung von Finanz- und Logistikdienstleistungen in Netzwerke produzierender Unternehmen. In: Futur 01/2007, pp. 10.-11.

4.2.3 Presentation at Central Loco workshop, Budapest, HUN

Régens made a presentation for the HLA (Hungarian Logistic Association) at the Central Loco workshop in Budapest, April 2007.

4.2.4 Article published in LogInfo Magazine, HUN

Régens published paper an article in the LogInfo Magazine:

Moksony, R.: Integration of Logistic Services in Multidisciplinary Web-based Platforms. In: Hungarian Logistic Association (ed.): LogInfo 2/2007, p.32.

4.2.5 Paper at ETAP II, Banská Bystrica, SVK

TUK participated in the proceedings of the ETAP II. Conference in Banská Bystrica (Slovakia):

Mihók, P.; Bucko, J.; Ramke, Ch.: FLUID-WIN: Integration of Financial Services into Web-based Platforms. ETAP II. Proc. of abstracts, February 15th 2007, Banská Bystrica, p. 50, Acta Oeconomica, 4 (2007).

4.2.6 Article in IT Business Magazine, HUN

Régens prepared an official publication of the FLUID-WIN project for the magazine IT Business:

Mártonffy, A.: Innovation and European collaboration. In: Fractal Verlag GmbH (ed.): IT Business 20.03.2007, pp. 22-24.

4.2.7 Paper at 5th CCE Workshop, Krakow, POL

TUK released the following article for the 5th CCE-workshop in Krakow (Poland):

Mihók, P.: FLUID-WIN: Integration of Financial and Logistic Services into Multidisciplinary Web-based Platforms. Proc. of the 5th Workshop CCE, Krakow, 11.-13.April 2007, pp. 177-178.

4.2.8 Presentation to Pannon Automotive Cluster (PANAC), HUN

The FLUID-WIN project scope was presented to the cluster management by Régens.

4.2.9 Paper at FSEP 07, Zlín, CZE

TUK presented and published the contribution concerning the B2(B2B) model at Finance in Science, Education and Practice" Conference in Zlín:

Šoltés, M.: Integrácia logistických a finančných služieb do modelu B2B. Finance ve vede, výuce a praxi. UTB Zlín, April 2007, pp. 75-77.

4.2.10 Paper at IRMA on FS, Vancouver, CAN

TUK submitted a research paper in cooperation with AL, at the Information Resources Management Association (IRMA) conference in Vancouver:

Delina, R.; Azzopardi, J.; Bucko, J.; Frank, T.; Mihok, P.: Financial Services in Web-based Platforms. In: Koshrow, M. (ed.): Managing Worldwide Operations and Communications with Information Technology, Proc. of IRMA Conference 2007, Vancouver (Canada), pp. 1273 -1274.

4.2.11 Paper at IRMA on Trust, Vancouver, CAN

TUK published the following paper with respect to the trust issues of FLUID-WIN:

Frank, T.G.; Mihók, P.: Trust within the established inter-organizational information sharing system. In: Koshrow, M. (ed.): Managing Worldwide Operations and Communications with Information Technology, Proc. IRMA Conference 2007, Vancouver (Canada), pp. 132–135.

4.2.12 Presentation at CONNECT ONCE, Frankfurt, GER

Joinet presented FLUID-WIN at the CONNECT ONCE conference in Frankfurt/ Main (Germany) on June the 21.-22.

4.2.13 Paper at ICE'07 on MSC, Sophia Antipolis, FRA

IPK presented the FLUID-WIN Project at the International Conference on Concurrent Enterprising (ICE) in Sophia Antipolis (France):

Rabe, M.; Weinaug, H.: Distributed Analysis of Financial and Logistic Services for Manufacturing Supply Chains. In: Pawar, K.S.; Thoeben, K.-D.; Pallot, M. (eds.): Proc. of the 13th International Conference on Concurrent Enterprising (ICE), 4.-6. June 2007, Sophia Antipolis (France), pp. 245 - 252.

4.2.14 Paper at ICE'07 on Trust, Sophia Antipolis, FRA

TUK contributed the following project-related paper:

Delina, R.; Mihók, P.: Trust building processes on Web-based information-sharing platforms. Proc. of the 13th International Conference on Concurrent Enterprising (ICE), 4.-6. June 2007, Sophia Antipolis (France), pp. 179-186.

4.2.15 Presentation of FLUID-WIN, GBR

MBAS conducted a presentation of the FLUID-WIN Project to local industrial representatives in June 2007. The audience was given copies of the presentations and, they were told, that they would be kept informed about future seminars (both locally and Europe wide).

4.2.16 Public Deliverable D13 – “New Business Processes”

The public deliverable D13 *New Business Processes Specifications* has been published by IPK at the project web page www.fluid-win.de.

4.2.17 Presentation at ICTID, Kalkara, MLT

AL included the FLUID-WIN project as a Maltese success story at the ICT Info Day at MCST in Villa Bighi, Kalkara (Malta) on 4th September, 2007.

4.2.18 Paper at INFOTECH 07, Olomouc, CZE

For the INFOTECH 2007 in Olomouc (Czech Republic) TUK contributed a paper:

Révészová, L.: Project Education in Informatics. In: Dostal, J. (ed.), Proc. of the INFOTECH, 21.-23. September 2007, Olomouc (Czech Republic), pp. 498–501.

4.2.19 Paper at CERS'07, Stará Lesná, SVK

K. Vincová TUK presented a paper:

Vincová, K. et al.: FLUID-WIN Platform and Collaboration of SME's. Proc. of CERS 07, eds. Hudec O. pp. 17-20.

4.2.20 Presentation at IPK, Berlin, Germany

IPK and Joinet presented a paper at *XII. Internationales Produktionstechnisches Kolloquium*:

Rabe, M.; Mussini, B.: ASP-based integration of manufacturing, logistic and financial processes. In: XII. Internationales Produktionstechnisches Kolloquium, Berlin, 11. - 12. Oktober 2007, pp. 473-487.

4.2.21 AITPL Cluster Book

IPK and TUK edited a book in the name of the AITPL project cluster:

Rabe, M.; Mihók, P. (eds.): New Technologies for the Intelligent Design and Operation of Manufacturing Networks. Stuttgart: Fraunhofer IRB Verlag, 2007.

4.2.22 Book contribution on FS

TUK and AL contributed a paper:

Giuliano, A.; Azzopardi, J.; Mihók, P.; Bucko, J.; Ramke, Ch.: Integration of Financial Services into Multidisciplinary Web Platforms. In: New Technologies for the Intelligent Design and Operation of Manufacturing Networks. Stuttgart: Fraunhofer IRB Verlag, 2007, pp. 149 – 162.

4.2.23 Book contribution on ISMN

IPK and Joinet contributed a paper:

Rabe, M.; Mussini, B.; Weinaug, H.: Web-based Integrated Services for Manufacturing Networks. In: Rabe, M.; Mihók, P. (eds.): New Technologies for the Intelligent Design and Operation of Manufacturing Networks. Stuttgart: Fraunhofer IRB Verlag, 2007, pp. 129 - 147.

4.2.24 Book contribution on IUE

IPK and Joinet contributed a paper:

Rabe, M.; Zanet, M.: Industrial User Evaluation of a New Approach towards Context-aware Information Propagation in Supply Chains. In: Rabe, M.; Mihók, P. (eds.): New Technologies for the Intelligent Design and Operation of Manufacturing Networks. Stuttgart: Fraunhofer IRB Verlag, 2007, pp. 71-91.

4.2.25 Book contribution on Challenges

IPK and TUK contributed a paper together with Florent Frederix (European Commission) and Adam Pawlak (MAPPER project):

Rabe, M.; Frederix, F.; Mihók, P. M. Pawlak, A.: Challenges in Advanced ICT Technology for the Product Lifecycle. In: Rabe, M.; Mihók, P. (ed.): New Technologies for the Intelligent Design and Operation of Manufacturing Networks. Stuttgart: Fraunhofer IRB Verlag, 2007, pp. 185-191.

4.3 Year 2008

No. & Planned/ actual Dates	Type	Type of audience	Countries addressed	Size of audience	Partner responsible /involved
1. JAN 2008	Project website	General Public	ALL	unknown	IPK
2. FEB 2008	Presentation	Industry & Research	Great Britain	50	AL
3. FEB 2008	Conference Paper	Industry & Research	Czech Rep.	40	TUK
4. FEB 2008	Conference Paper	Industry & Research	Czech Rep.	40	TUK
5. FEB 2008	Conference Paper	Industry & Research	Czech Rep.	40	TUK

No. & Planned/ actual Dates	Type	Type of audience	Countries addressed	Size of audience	Partner responsible /involved
6. FEB 2008	Conference Paper	Industry & Research	Czech Rep.	40	TUK
7. FEB 2008	Public deliverable	General Public	ALL	unknown	IPK
8. MAR 2008	Public deliverable	General Public	ALL	unknown	IPK
9. MAR 2008	Public deliverable	General Public	ALL	unknown	IPK
10. MAR 2008	Conference Track	Industry & Research	Germany	100	IPK, Regens, TUK, Joinet, AL
11. MAR 2008	Paper in Book	Industry & Research	ALL	unknown	IPK
12. MAR 2008	Paper in Book	Industry & Research	ALL	unknown	Joinet
13. MAR 2008	Paper in Book	Industry & Research	ALL	unknown	TUK
14. MAR 2008	Paper in Journal	Industry & Research	ALL	unknown	AL, Regens
15. MAR 2008	Articles in Journals	Industry & Research	Italy	unknown	Joinet
16. MAR 2008	Presentation	Industry & Research	Belgium	20	AL
17. MAR 2008	Presentation	Industry & Research	Greece	20	AL
18. MAR 2008	Workshop	Industry & Research	Slovakia	30	TUK
19. APR 2008	Presentation in Radio	Industry & Research	Malta	unknown	AL
20. MAY 2008	Article in Journal	Industry & Research	Hungary	unknown	Regens
21. MAY 2008	Presentation	General	Swiss	30	AL
22. MAY 2008	Workshop	Industry, Logistic	Italy	50	Joinet
23. MAY 2008	Workshop	Industry, Logistic	Hungary	50	Regens
24. MAY 2008	Workshop	Industry & Research	Romania	50	TUK
25. MAY 2008	Workshop	SME, Industry	Great Britain	10	MBAS, Labein

No. & Planned/ actual Dates	Type	Type of audience	Countries addressed	Size of audience	Partner responsible /involved
26. JULY 2008	Presentation	Industry	Hungary	20	Regens
27. JULY 2008	Presentation	General	Spain	30	AL
28. JULY 2008	Paper Submission	General, Economy	ALL	unknown	TUK, AL, Regens
29. AUG 2008	Business Meeting	Business	Great Britain	unknown	AL
30. SEP 2008	Presentation	Industry	Slovakia	20	Regens
31. SEP 2008	Presentation	Industry	Hungary	20	Regens
32. OCT 2008	Workshop	Research, Economy	Slovakia	30	TUK
33. OCT 2008	Conference Paper	Research, Finance	ALL	unknown	TUK
34. OCT 2008	Paper in Journal	Industry & Research	ALL	unknown	TUK
35. OCT 2008	Workshop	general	Malta	30	AL
36. OCT 2008	Conference	Industry & Research	Czech Rep.	35	TUK
37. OCT 2008	Conference Paper	Industry & Research	ALL	unknown	TUK, IPK
38. OCT 2008	Conference Paper	Industry & Research	ALL	unknown	TUK, IPK
39. OCT 2008	Conference Paper	Industry & Finance	ALL	unknown	TUK
40. OCT 2008	Conference Paper	Industry & Research	ALL	unknown	TUK
41. OCT 2008	Workshop	Industry & Research	Slovenia	20	Metalflex, Labein, Joinet
42. OCT 2008	Presentation	Industry	Spain	15	Labein
43. OCT 2008	Workshop	Industry & Research	Malta	40	AL
44. OCT 2008	Promo Video	Public	ALL	unknown	AL
45. OCT 2008	Online-news	Public	Malta	unknown	AL
46. OCT 2008	Workshop	Industry	Spain	10	Labein

No. & Planned/ actual Dates	Type	Type of audience	Countries addressed	Size of audience	Partner responsible /involved
47. OCT 2008	Workshop	Industry & Research	Slovakia	30	TUK

Descriptions

4.3.1 Web Site 2008

The web site www.fluid-win.de was updated with recent news, all public documents, brochure and press releases by IPK.

4.3.2 Presentation at Data Centre World, London, GBR

AL presented the project at DCW in London

4.3.3 Paper at HED'08 Training, Hradec Králové, CZE

L. Révészová, D. Pařová: Managers training for effective management SMEs, Proceedings of the conference „Hradec Economic Days 2008“ - The Strategy of the Development of Regions and States held February 5. – 6. 2008, Hradec Králové, Gaudeamus, 2008, 6 p. ISBN 978-80-7041-202-2.

4.3.4 Paper at HED'08 on FLW, Hradec Králové, CZE

D. Pařová, L. Révészová: FLUID-WIN platform as European region collaboration tool, Proceedings of the conference „Hradec Economic Days 2008“ - The Strategy of the Development of Regions and States held February 5. – 6. 2008, Hradec Králové, Gaudeamus, 2008, 6 p. ISBN 978-80-7041-202-2.

4.3.5 Paper at HED'08 on Trust, Hradec Králové, CZE

P. Mihók, J. Bucko: Trust and security of financial services in FLUID-WIN platform, Proceedings of the conference „Hradec Economic Days 2008“ - The Strategy of the Development of Regions and States held February 5. – 6. 2008, Hradec Králové, Gaudeamus, 2008, 6 p. ISBN 978-80-7041-202-2.

4.3.6 Paper at HED'08 on Factoring, Hradec Králové, CZE

M. Vejačka, K. Vincová: Economic gains of factoring for small and middle-sized enterprises, Proceedings of the conference „Hradec Economic Days 2008“ - The Strategy of the Development of Regions and States held February 5. – 6. 2008, Hradec Králové, Gaudeamus, 2008, 6 p. ISBN 978-80-7041-202-2.

4.3.7 Public Deliverable D34 - “Cluster Activity Report”

The public deliverable D34 “Cluster Activity Report” has been published by IPK at the project web page www.fluid-win.de.

4.3.8 Public Deliverable D17 - “FLUID-WIN Readiness Handbook”

The public deliverable D17 “Cluster Activity Report” has been published by IPK at the project web page www.fluid-win.de.

4.3.9 Public Deliverable D23 - “Project Brochure”

The public deliverable D23 “Project Brochure” has been published by IPK at the project web page www.fluid-win.de.

4.3.10 Track with four presentations at I-ESA Conference, Berlin, GER

FLUID-WIN has organised a session with four presentations at the 4th international Conference on Interoperability for Enterprise Software and Applications (I-ESA) in Berlin (Germany), 26.-28. March 2008. This session showed the expected benefits from achieving interoperability among manufacturing networks and related logistics/ financial services, proposed a new business process model for the required interoperability, explained a software platform that supports the related processes and also discussed trust as one of the major barriers and preconditions to gain such interoperability.

4.3.11 Paper in the I-ESA Book on Models

Weinaug, H.; Rabe, M.: Models and Methods for Web-support of a multi-disciplinary B2(B2B) Network. Enterprise Interoperability III: New Challenges and Industrial Approaches. London: Springer 2008, S. 113-123.

4.3.12 Paper in the I-ESA Book on Platform

Zanet, M.; Sinatti, S.: Platform Design for the B2(B2B) Approach. Enterprise Interoperability III: New Challenges and Industrial Approaches. London: Springer 2008, S. 125-133.

4.3.13 Paper in the i-ESA Book on Trust

Mihók, P.; Bucko, J.; Delina, R.; Palová, D.: Trust and Security in Collaborative Environments. Enterprise Interoperability III: New Challenges and Industrial Approaches. London: Springer 2008, S. 135-143.

4.3.14 Paper in Journal IBIS

Moksony, R.; Giuliano, A.: Opportunities Provided by the B2(B2B) Approach from the Service Providers' Point of View, IBIS – International Journal of Interoperability in Business IS, Issue 2 (3) 2008, pp 61-70 (ISSN: 1862-6378).

4.3.15 Articles in Italian Journals, ITA

Joinet published 3 articles in Italian journals "Tribuna Economica Online Publication", "Il Giornale della Subfornitura" and "LOGISTICA MANAGEMENT"

4.3.16 Presentation at Women and ICT, Brussels, BEL

AL presented the project at the conference.

4.3.17 Presentation at Cisco Expo, Athens, GRE

AL presented the project at the conference.

4.3.18 Presentation at BPM'08, Košice, SVK

BPM'08 is a Business Process Management Workshop organized by NOVITECH Košice in cooperation with SAPRIA (Slovak Association of Business Process Management) and SPPR (Project Management Association of Slovakia). TUK presented some recent results on European Projects in Networked Enterprise area. Fluid-Win Project have been presented in 45 minute presentation with quite interesting discussion after the lecture.

4.3.19 Presentation in Radio Malta, April, MLT

AcrossLimits presented FLUID-WIN in Radio Malta, April 18, (in time of the review meeting in Budapest)

4.3.20 Article in Journal, Régens, HUN

Régens prepared an article in the journal „Supply Chain Monitor“ in May 2008

4.3.21 Presentation UN World Summit on IS, Geneva, CHE

AL presented the project at the conference and related business meeting on May 22 in Geneva.

4.3.22 Workshop at Global Logistic Forum, Bologna, ITA

In May 2008 Joinet got a stand at the exhibition presented the project in a session focused on IT tools for logistics. Attendees were companies from both manufacturing and logistic sector.

4.3.23 Presentation at “Industria 2008”, Budapest, HUN

INDUSTRIA is the leading international industry trade fair organised every second year in the capital city of Hungary. A "Supplier Forum" was organised in the 15th International Industry Trade Fair on 30.05.2008, where Régens presented the FLUID-WIN project results. Réka Moksony's presentation was: „Innovative information and communication technologies in the supply chain“.

4.3.24 Presentation at “ICELM'08”, 4.-7.6.2008, Tirgu Mures, ROM

ICEM is an international scientific conference organised by Petru Major University in Tirgu Mures, Romania biannually. The FLUID-WIN project was presented in two different ways: there was a project presentation in the section “Information and Decision Systems Mathematical Modelling and Statistics and in the round table on the topic “Directions of IS/IT education in Europe and USA.

4.3.25 Workshop, MBAS presentation for SME's, Wishaw, GBR

Representative from 7 different companies attended the meeting, in addition to MBAS and LBEIN. A short platform demo was performed after the presentations and finally project brochures were distributed.

4.3.26 Presentation by Régens in Samsung and HDI, Budapest, HUN

Régens presented as potential collaboration tool FLW to the industrial partner and Hungarian Development Institute in July.

4.3.27 Presentation at Zaragoza World Expo – Zaragoza, ESP

AL presented the project at the conference and related business meeting on July 14th in Zaragoza.

4.3.28 Paper submitted to the E+M Journal

The following research paper on financial services was submitted in June to the International Journal E+M “Economics and Management” (listed in Thompson index):

Giuliano A., Mihók P., Moksony R., Vejačka M., Vincová K., Financial Services Offered by a Multidisciplinary B2(B2B) Network. It is accepted and will appear in Number 1(2009).

4.3.29 Business meeting at the Institute of Directors, London, GBR

AL presented the project at the business meeting on August 20th in London.

4.3.30 Presentation Thyssenkrup Ferrostav, Nové Zámky, SVK

Régens presented the project to the industrial partners in Slovakia in September 20th.

4.3.31 Presentation to logistic providers, Gyor, HUN

Régens presented on September 18th the project to the industrial partners as GM, Peugeot, Citroen and BMW. See www.regenseurope.com/news/

4.3.32 Workshop, Herľany, SVK

In the framework of the conference: "NATIONAL AND REGIONAL ECONOMICS VII", October 1. – 3. 2008, Educational Centre of TU in Herľany, (Slovak Republic) TUK organized a workshop: "European Projects in Academic Environment". 8 FP6 projects from Slovakia, including FLUID-WIN, presented their goals and results. There was a fruitful discussion as contribution to ERA.

4.3.33 Paper at NRE VII, Herľany, SVK

Martin Vejačka, MOŽNOSTI FINANCOVANIA PODNIKATEĽSKÝCH SUBJEKTOV PROSTREDNÍCTVOM ELEKTRONICKÝCH PLATFORIEM, NRE VII, Herľany, October 2008.

4.3.34 Paper in Journal Annals of TPS

Mihók P., Multi-disciplinary B2(B2B) Networks and the "Future Enterprise", Annals of the "Tiberiu Popoviciu" Seminar 6 (2008) pp. 341-347.

4.3.35 Presentation on Workshop, Cluj-Napoca, ROM

Peter Mihók as invited keynote speaker presented FLUID-WIN at the International Workshop in Collaborative Systems and Information Society in the BIS days, Cluj-Napoca, October 10-12. 2008 (Romania)

4.3.36 Conference AMIF 2008, Hradec Králové, CZE

TUK in cooperation with IPK and AITPL Cluster co-organized with University of Hradec Králové (Czech Republic) Conference "Ambient Intelligence Forum 2008 - <http://fim.uhk.cz/amif/> . Four research papers were presented and will be published in the book prepared after the Conference.

4.3.37 Paper at AMIF 2008 on Evaluation

Pařová D., Weinaug H., Systematic Approach to Evaluate a B2(B2B) platform, AMIF – "Ambient Intelligence Forum", 2008 October 15th-16th, Hradec Králové, Czech Republic, pp. 197-205, to appear in IOS Press Book Series.

4.3.38 Paper at AMIF 2008 on Future Enterprise

Mihók P., Rabe M., Weinaug H., The Role of Multi-disciplinary B2(B2B) Networks in the "Future Enterprise" AMIF – "Ambient Intelligence Forum", 2008 October 15th-16th, Hradec Králové, Czech Republic, pp. 175-184, to appear in IOS Press Book Series.

4.3.39 Paper at AMIF 2008 on Credit Risk

Vejačka M., Vincová K., Credit Risk Decreasing Through Using Electronic Platforms, , AMIF – "Ambient Intelligence Forum", 2008 October 15th-16th, Hradec Králové, Czech Republic, pp. 232-238, to appear in IOS Press Book Series.

4.3.40 Paper at AMIF 2008 on Modelling

Révészová L., Bucko J., Mihók P., Modelling of e-Services, , AMIF – "Ambient Intelligence Forum", 2008 October 15th-16th, Hradec Králové, Czech Republic, pp. 206-213, to appear in IOS Press Book Series.

4.3.41 Workshop in Metalflex, Tolmin, SLO

Metalflex in cooperation with Joinet and Labein organized a workshop in Tolmin at October 16th

4.3.42 Presentation in SISTEPLANT, Bilbao, October 16th, ESP

Labein presented the project in the Sisteplant.

4.3.43 Workshop of AL in Attard, MLT

Fluid-Win Workshop was organized by AL, Corinthia Palace Hotel, on October 17th, see also the promotion on www.facebook.com .

4.3.44 AL promo video, MLT

Workshop 5.3.40 coverage on You Tube www.youtube.com/user/acrosslimits

4.3.45 Fluid-Win Online News coverage

Fluid-Win Online News coverage at www.maltarightnow.com and www.di-ve.com was given by AL in October 17th .

4.3.46 Workshop in Labein, , Bilbao, October 23rd, ESP

FLUID-WIN project results were presented at a workshop held at the Labein premises in Bilbao in October 23rd, with participation of several local companies and representatives from some industrial associations.

4.3.47 Workshop on e-Finance, Košice, November 20th, 2008, SVK

Workshop prepared by TUK for Slovak financial service providers in cooperation with Regional Chamber of Commerce (RCC) at October 23 was postponed by RCC to November for technical reason.